



COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

AGENDA

Thursday, June 26, 2025 12:30 PM

CONSENT AGENDA: ALL ITEMS MARKED WITH A SINGLE ASTERICK (*) ARE PART OF THE CONSENT AGENDA AND REQUIRE NO DELIBERATION BY THE GOVERNING BOARD. ANY BOARD MEMBER MAY REMOVE AN ITEM FROM THIS AGENDA TO BE CONSIDERED SEPARATELY.

PROCEED TO BOTTOM OF THIS DOCUMENT FOR APPEARANCE & EXECUTIVE SESSION GUIDELINES

In accordance with the provisions of the Americans with Disabilities Act (ADA), persons in need of a special accommodation in order to participate in this proceeding should, within two (2) days prior to the proceeding, request necessary accommodations by contacting CHW's Executive Assistants at 409-949-3406, or via email at trollins@gchd.org

ANY MEMBERS NEEDING TO BE REACHED DURING THE MEETING MAY BE CONTACTED AT 409-938-2288

REGULARLY SCHEDULED MEETING

Meeting Called to Order Pledge of Allegiance

- Item #1.....Comments from the Public
- *Item #2**ACTION**.....Excused Absence(s)
- *Item #3**ACTION**.....Consider for Approval Minutes from May 22, 2025 Governing Board Meeting
- *Item #4**ACTION**.....Informational Report: Credentialing & Privileging Committee Reviewed and Approved the Following Providers Privileging Rights
 - Re-Credentialing
 - a) Jamie Trinh
- *Item #5**ACTION**.....Informational Report
 - a) Notification of Board Resignation
- Item #6**ACTION**.....Consider for Approval Financial Report Submitted by Ruth Cable
 - a) May 2025
- Item #7**ACTION**.....Consider Approving the Revenue Cycle Management (RCM) Company Submitted by CHW Chief Operating Officer
- Item #8**ACTION**.....Consider for Approval Sergio Cruz, Consumer Representative to Serve as Governing Board Chairperson
- Item #9.....Coastal Health & Wellness Updates
 - a) Organizational Updates Submitted by Executive Director
 - b) Operational Updates Submitted by Chief Operating Officer
 - c) Medical Updates Submitted by Medical Director
 - d) Human Resources Updates Submitted by Human Resources
- Item #10.....Comments from Board Members

Adjournment

Next Regular Scheduled Meeting: July 24, 2025

Appearances before the Coastal Health & Wellness Governing Board

A speaker whose subject matter as submitted relates to an identifiable item of business on this agenda will be requested by the presiding officer to come to the podium where they will be limited to three minutes (3). A speaker whose subject matter as submitted does not relate to an identifiable item of business on this agenda will be limited to three minutes (3) and will be allowed to speak before the meeting is adjourned. Please arrive prior to the meeting and sign in with Galveston County Health District staff.

Executive Sessions

When listed, an Executive Session may be held by the Governing Board in accordance with the Texas Open Meetings Act. An Executive Session is authorized under the Open Meetings Act pursuant to one or more the following exceptions: Tex. Gov't Code §§ 551.071 (consultation with attorney), 551.072 (deliberation regarding real property), 551.073 (deliberation regarding a prospective gift or donation), 551.074 (personnel matters), 551.0745 (personnel matters affecting Coastal Health & Wellness advisory body), 551.076 (deliberation regarding security devices or security audits), and/or 551.087 (deliberations regarding economic development negotiations). The Presiding Officer of the Governing Board shall announce the basis for the Executive Session prior to recessing into Executive Session. The Governing Board may only enter into Executive Session if such action is specifically noted on the posted agenda.

**Coastal Health & Wellness
Governing Board
May 22, 2025**

Board Members:

Donnie VanAckeren
Courtnei Tello, DDS
Elizabeth Williams
Kevin Avery
Sergio Cruz
Sharon Hall
Flecia Charles
Kendall Campbell, MD
Cynthia Darby

Staff:

Lane Baker, MHA, Chief Operating Officer
Chris Garcia, MD, Medical Director
Hanna Lindskog, DDS, Dental Director
Cindy Wallace, Controller
Liz Lentz, Human Resources Director
Ashley Sciba, RN, Chief Nursing Officer
Tiffany Carlson, RN, Nursing Director
Tomiko Fisher, Chief Operating Officer

Christina Bates
Debra Martin
Debra Howey, RN
Laura Norman
Tikeshia Thompson-Rollins

Unexcused Absences: Victoria Dougharty Rev. Jones

Items#1 Comments from the Public

There were no comments from the public

Items#2-7 Consent Agenda

A motion was made by Dr. Tello to approve consent agenda items two through seven. Sharon Hall seconded the motion, and the Board unanimously approved the consent agenda.

Item#8 Consider for Approval Financial Report Submitted by Ruth Cable

a) April 2025

Ruth Cable, Chief Financial Officer, presented the April 2025 financial report. A motion to accept the April 2025 finance report as presented was made by Kevin Avery. Elizabeth Williams seconded the motion, and the Board unanimously approved.

Item#9 Consider for Approval Coastal Health & Wellness Medical Referral Tracking and Management Policy Submitted by Debra Martin

Debra Martin, Enabling Service Manager, presented the medical referral tracking and management policy. A motion to accept the policy as presented was made by Kevin Avery. Sergio Cruz seconded the motion, Sharon Hall abstained, and the Board unanimously approved.

Item#10 Coastal Health & Wellness Updates

- a) Organizational Updates Submitted by Executive Director
- b) Operational Updates Submitted by Chief Operating Officer
- c) Dental Updates Submitted by Dental Director
- d) Medical Updates Submitted by Medical Director
- e) Human Resources Updates Submitted by Human Resources Manager

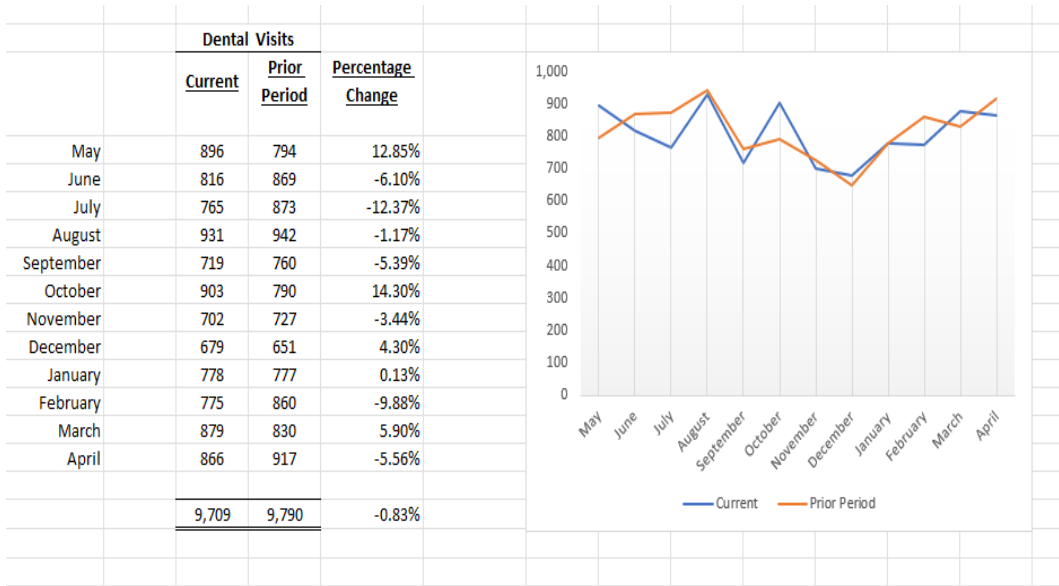
Operational Updates:

Lane Baker, Chief Operating Officer, presented Operational Updates to the Governing Board.

Dental Updates:

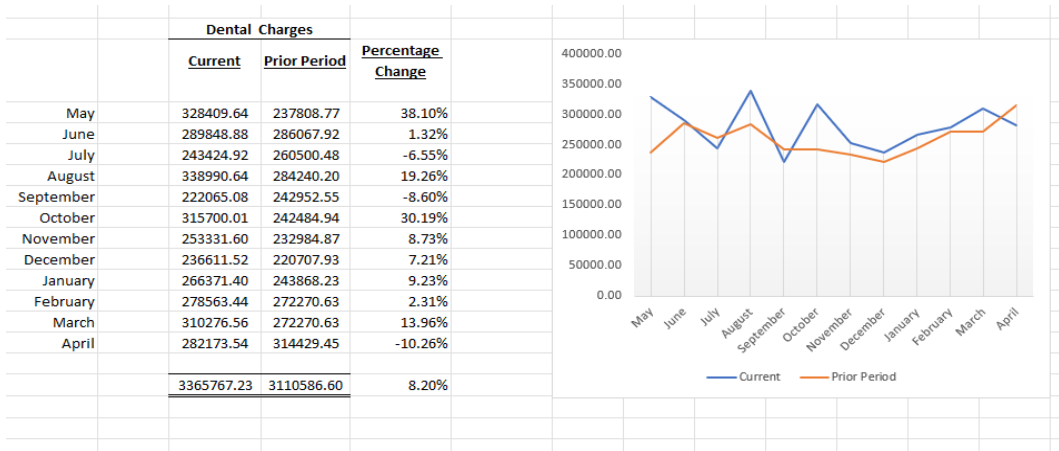
- Visit Numbers – Based on “FQHC Qual Enc” in NextGen
 - We continue to see walk in patients in pain as we can fit them into our schedule.
 - We continue to release comprehensive exams on the 15th of every month.
 - For April 2025, the Dental Clinic had a decrease of 5.56% in qualifying encounters compared to April 2024.
 - The Dental Clinic had a very slight decrease of less than 1% in qualifying encounters when comparing May 1, 2024 – April 30, 2025, with May 1, 2023 – April 30, 2024.

- We do expect a decrease in visits for both May and June as we have two dentists that are taking 2-3 weeks of leave. Our part-time dentists have agreed to increase their time and will be helping to cover some of that time in the clinic. Dr. Lindskog also increased her clinical time during this period.



- Dental Charges

- For April 2025, the Dental Clinic had a decrease in charges of 10.26% compared to April 2024.
- The Dental Clinic had an increase of 8.20% in charges when comparing May 1, 2024 – April 30, 2025, with May 1, 2023 – April 30, 2024.



- Current projects, plans, department overview for dental

- Dr. Lindskog continues to serve on the COM Hygiene School Advisory Board
 - Exploring opportunities for rotations at CHW for dental hygiene students
- UT Health School of Dentistry (Houston)
 - Exploring opportunities for rotations at CHW for dental students and residents
- UTMB Oral Surgery Collaboration
 - Lane Baker and Dr. Lindskog met with UTMB Oral Surgery and UTMB Head and Neck Oncology on May 13th
 - Initial collaborative efforts include improved access of care at UTMB for our Ryan White and County Indigent patients who need specialized oral surgery treatment. UTMB will also start referring to Coastal Health and Wellness for dental clearance/dental treatment for their head and neck oncology patients. We look forward to continued growth with this collaboration.

Medical Updates:

School Based Clinic:	March	April
Students:	0	4
Staff:	1	3
Telehealth:	44	38
Total :	45	45

Telehealth/Doxyme:	February visits	March visits
	160	163

CHW Clinic Visits:	March visits	April
Kept:	2145	2280
No Shows:	667	783
No show rate:	23.7%	25.6%
Retinal scans	23	28
Total charges:	\$618,784.69	\$639,713.04

Clinic Updates:

We have started an internal orthopedic focused clinic. This is operational now. Services offered include evaluation and some treatment of joint pain and may include injections of knees and shoulders IF appropriate. We are collaborating with chiropractic clinic if clinically indicated as well.

We are in discussions with UTMB Family Medicine Department about residents rotating through our clinic. Goal would be to expose them to FQHC's, the populations we serve, as well as the unique challenges we face. Hopefully encouraging them to pursue opportunities after completion of their residencies.

We are in the process of developing a comprehensive weight management clinic including a behavioral health aspect. We are continuing to bolster our Home-Based Care program with goal of being able to expand services

Human Resources Updates:

Liz Lentz, Human Recourses Director, presented Human Recourse Updates to the Board.

- Active EE Count (96)
- Hired EE's for Month -March (0)
- Termed EE's for Month - March (0)
- Active EE Count for Prior Year - March 2024 (128)
- Hired EE's for Month – March 2024 (5)
- Termed EE's for Month - March2024 (1)
- Open Positions (0)

Turnover Rate Calculation

Month	Number of Separated Employees	Average Number of Employees	Monthly Turnover Rates (Percentage)	Quarterly Turnover Rates	Annual Turnover Rate	
January	24	96	25.0%	26.0%		
February	1	96	1.0%			
March	0	96	0.0%			
April	0	96	0.0%			
May	0	96	0.0%			
June	0	96	0.0%			0.0%
July	0	96	0.0%			
August	0	96	0.0%			
September	0	96	0.0%			0.0%
October	0	96	0.0%			
November	0	96	0.0%			
December	0	96	0.0%			0.0%

As of 05/09/25

2025 New Hires & Upcoming

Hire Date	Department	Job Title	Position #
01/23/25	CHW RCM	RCM Billing Specialist	CHW-RCM-003
02/03/25	CHW Administration	CHW Chief Operating Officer	CHW-ADM-001

Item #15 Comments from Board Members

No comments

The meeting was adjourned at 1:04p.m.

Chair

Secretary/Treasurer

Date

Date

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DENTAL DEPARTMENT PRIVILEGING FORM

Provider Name: JAMIE TRINH

Core privileges in Dental Hygiene include preventative care and periodontal therapy.

PRIVILEGES					
Please indicate by using the checkboxes <input checked="" type="checkbox"/> in the requested column to apply for those privileges that are commensurate with your clinical ability, training and experience for which you are applying. <u>For reappointments:</u> Those boxes already checked are your current privileges. Please complete the other columns, sign and return to the Dental Director's Office.					
PRIVILEGE LIST:	<input checked="" type="checkbox"/>	Performed in the past 24 months? (Yes or No)	Relevant CDE	Had Training & Experience	Dental Director Notes
Basic Dental Core Privilege Package (includes all procedures listed below)					
Oral Diagnosis	<input checked="" type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Prevention	<input checked="" type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Periodontal	<input checked="" type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Adjunct Services	<input checked="" type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Additional Procedures (requested separately)					
Local Anesthesia	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	

REVIEW AND SIGNATURES

I hereby verify my fitness for duty and that I am physically and mentally able to perform the privileges requested in a safe, secure, productive, and effective manner.

Requesting Clinician's Signature: Jamie Trinh Date: 06-11-2025

Recommend Approval of the Privileges as requested

Recommend Approval of the Privileges requested with the following modification(s):

Do not Recommend the Privileges requested

Dental Director/Designee: Hanna Lindsley Date: 6-11-2025

CHW Governing Board Representative: _____ Date: _____

Clinical Oral Diagnosis - Hygienists

CDT	CDT CODE DESCRIPTION
D0120	PERIODIC ORAL EXAMINATION
D0140	LIMITED ORAL EVALUATION - PROBLEM FOCUSED
D0145	ORAL EVALUATION, PT < 3YRS
D0150	COMPREHENSIVE ORAL EVALUATION - NEW OR ESTABLISHED PATIE
D0170	RE-EVALUATION - LIMITED PROBLEM FOCUSED ESTABLISHED PA
D0171	RE-EVALUATION - POST-OPERATIVE OFFICE VISIT
D0180	COMPREHENSIVE PERIODONTAL EVALUATION - NEW OR ESTABLISHE
D0190	SCREENING OF A PATIENT
D0191	ASSESSMENT OF A PATIENT
D0210	INTRAORAL - COMPLETE SERIES INCLUDING BITEWINGS
D0220	INTRAORAL - PERIAPICAL FIRST FILM
D0230	INTRAORAL - PERIAPICAL EACH ADDITIONAL FILM
D0240	INTRAORAL - OCCLUSAL FILM
D0270	BITEWING - SINGLE FILM
D0272	BITEWINGS - TWO FILMS
D0273	BITEWINGS - THREE FILMS
D0274	BITEWINGS - FOUR FILMS
D0277	VERTICAL BITEWINGS - 7 TO 8 FILMS
D0330	PANORAMIC FILM
D0350	ORAL FACIAL PHOTOGRAPHIC IMAGES
D0391	INTERPRETATION OF A DIAGNOSTIC IMAGE
D0411	RADIOGRAPHIC IMAGE CAPTURE ONLY
D0412	2-D Oral/FACIAL PHOTOGRAPHIC IMAGE OBTAINED INTRA-ORALLY OR EXTRA-ORALLY
D0460	PULP VITALITY TESTS
D0470	DIAGNOSTIC CASTS
D0601	CARIES RISK ASSESS DOCU FINDING OF LOW RISK
D0602	CARIES RISK AX AND DOCU WITH A FNDNG OF MOD RISK
D0603	CARIES RISK AX AND DOCU WITH FNDNG OF HIGH RISK
D0701	PANORAMIC FILM - IMAGE CAPTURE ONLY
D0703	INTRAORAL OCCLUSAL FILM - IMAGE CAPTURE ONLY
D0707	INTRAORAL PERIAPICAL FILM - IMAGE CAPTURE ONLY
D0708	INTRAORAL BITEWING - IMAGE CAPTURE ONLY
D0709	INTRAORAL COMPREHENSIVE SERIES RAD - IMAGE CAPTURE ONLY

Prevention - Hygienists

CDT	CDT CODE DESCRIPTION
D1110	PROPHYLAXIS - ADULT
D1120	PROPHYLAXIS - CHILD
D1206	TOPICAL FLUORIDE VARNISH
D1208	TOPICAL APPLICATION OF FLUORIDE
D1320	TOBACCO COUNSELING FOR THE CONTROL AND PREVENTION OF ORA
D1321	COUNSEL ADVERSE EFFECTS OF HIGH RISK SUBSTANCE ABUSE
D1330	ORAL HYGIENE INSTRUCTIONS
D1351	SEALANT - PER TOOTH
D1352	PREVENTIVE RESIN RESTORATION IN A MODERATE TO HIGH CARIES RISK PATIENT - PERMANENT TOOTH
D1353	SEALANT REPAIR-PER TOOTH
D1354	INTERIM CARIES ARRESTING MEDICAMENT APPLICATION
D1355	CARIES PREVENTIVE MEDICAMENT APPLICATION - PER TOOTH
D1510	SPACE MAINTAINER - FIXED-UNILATERAL
D1515	SPACE MAINTAINER - FIXED-BILATERAL MAXILLARY

D1517	SPACE MAINTAINER - FIXED-BILATERAL MANDIBULAR
D1551	RECEMENTATION/REBOND BILATERAL SPACE MAINTAINER MAXILLARY
D1552	RECEMENTATION/REBOND BILATERAL SPACE MAINTAINER MANDIBULAR
D1553	RECEMENTATION/REBOND UNILATERAL SPACE MAINTAINER PER QUADRANT
D1556	REMOVE FIX SPACE MAINTAINER UNILATERAL PER QUADRANT
D1557	REMOVE FIX SPACE MAINTAINER BILATERAL MAXILLARY
D1558	REMOVE FIX SPACE MAINTAINER BILATERAL MANDIBULAR
D1575	DISTAL SHOE SPACE MAINTAINER - FIXED - UNILATERAL

Periodontics - Hygienists

CDT	CDT CODE DESCRIPTION
D4210	GINGIVECTOMY OR GINGIVOPLASTY - FOUR OR MORE CONTIGUOUS
D4211	GINGIVECTOMY OR GINGIVOPLASTY - ONE TO THREE CONTIGUOUS
D4212	GINGIVECT/PLSTY 1-3CNTIG PER TOOTH
D4249	CLINICAL CROWN LENGTHENING - HARD TISSUE
D4320	PROVISIONAL SPLINTING - INTRACORONAL
D4322	SPLINT INTRACORONAL NATURAL TEETH OR PROS CROWN
D4323	SPLINT EXTRACORONAL NATURAL TEETH OR PROS CROWN
D4341	PERIODONTAL SCALING AND ROOT PLANING - FOUR OR MORE TEET
D4342	PERIODONTAL SCALING AND ROOT PLANING - ONE TO THREE TEET
D4346	SCALING IN PRESENCE OF GENERALIZED MODERATE/SEVERE GINGIVAL INFLAM - FULL MOUTH, AFTER ORAL EVAL
D4355	FULL MOUTH DEBRIDEMENT TO ENABLE COMPREHENSIVE EVALUATIO
D4910	PERIODONTAL MAINTENANCE

Adjunct Services - Hygienists

CDT	CDT CODE DESCRIPTION
D9110	PALLIATIVE EMERGENCY TREATMENT OF DENTAL PAIN - MINOR
D9120	FIX PARTIAL DENTURE SECTION
D9210	LOCAL ANESTHESIA - NOT CONJUNCTION W/OP/SURGICAL PROCEDURE
D9310	CONSULTATION DIAGNOSTIC SERVICES
D9311	CONSULT WITH MEDICAL HEALTHCARE PROFESSIONAL
D9430	OFFICE VISIT FOR OBSERVATION DURING REGULARLY SCHEDULED
D9440	OFFICE VISIT - AFTER REGULARLY SCHEDULED HOURS
D9450	CASE PRESENTATION DETAILED&EXTENSIVE TX PLANNING
D9910	APPLICATION DESENZT MEDICAMENT
D9911	APPLICATION OF DESENSITIZING RESIN FOR CERVICAL AND OR ROOT SURFACES
D9938	FABRICATION OF A CUSTOM REMOVABLE CLEAR PLASTIC TEMPORARY AESTHETIC APPLIANCE
D9939	PLACEMENT OF A CUSTOM REMOVABLE CLEAR PLASTIC TEMPORARY AESTHETIC APPLIANCE
D9941	FABR ATHLETIC MOUTHGUARD
D9942	REPAIR AND/OR RELINE OF OCCLUSAL GUARD
D9944	OCCLUSAL GUARD - HARD APPLIANCE - FULL ARCH
D9945	OCCLUSAL GUARD - SOFT APPLIANCE - FULL ARCH
D9946	OCCLUSAL GUARD - HARD APPLIANCE - PARTIAL ARCH
D9943	OCCLUSAL GUARD ADJUSTMENT
D9950	OCCLUSION ANALYSIS - MOUNTED CASE
D9951	OCCLUSAL ADJUSTMENT - LIMITED
D9952	OCCLUSAL ADJUSTMENT - COMPLETE
D9995	TELEDENTISTRY - SYNCHRONOUS; REAL TIME ENCOUNTER (DDS CODES)
D9996	TELEDENTISTRY - ASYNCHRONOUS; INFO FORWARD SUBSEQUENT REVIEW (DDS CODES)

Dear Coastal Health and Wellness and the Board,

6/16/2025

As I pen down these words, a profound sense of gratitude and nostalgia fills my heart. With mixed emotions, it is time to bid farewell to an organization that has been not just a part of my professional journey but a cherished chapter in my life. After the last few years of service, it's time to express my heartfelt thanks and bid you farewell effective immediately.

Joining the Coastal Health and Wellness as a board member was a decision that set the course for a journey filled with purpose and fulfillment. Little did I know that this would be the beginning of a meaningful relationship that would see me take on the role of Board Chair.

The time spent with the organization was nothing short of extraordinary. Together, we navigated through challenges, celebrated victories, and most importantly, worked towards a common goal. Coastal Health and Wellness became more than just a workplace; it became a family where passion for service binds us together.

It is time for my service with Coastal Health and Wellness to come to a close, but my commitment to its mission remains steadfast. I will continue to support and champion the incredible work, albeit from a different point of view.

Thank you for allowing me to participate in this incredible journey. The memories, friendships, and the impact we've made together will forever hold a special place in my heart. I am confident that Coastal Health and Wellness will continue to thrive and make a difference in the lives of so many people in our community.

Wishing the organization, its dedicated team, and the community it serves continued success and prosperity.

With sincere gratitude,

Donnie VanAckeren

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COASTAL HEALTH & WELLNESS

Governing Board



FINANCIAL SUMMARY

For the Period Ending

May 31, 2025

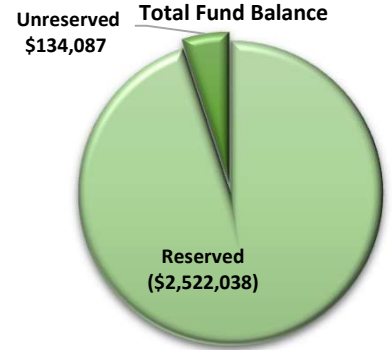
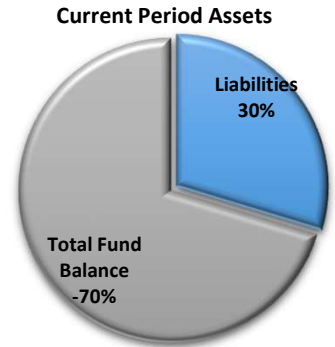
GCHD Board Room | 9850-A Emmett F. Lowry Expy. | Texas City, TX 77591

June 20, 2025

CHW - BALANCE SHEET

as of May 31, 2025

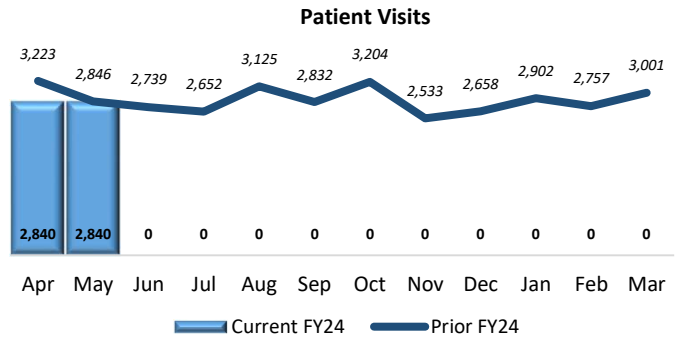
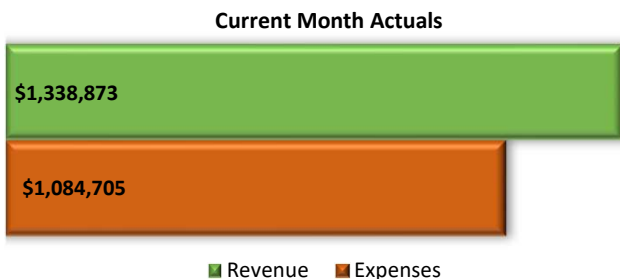
	Current Month May-25	Prior Month Apr-25	Increase (Decrease)
ASSETS			
Cash & Cash Equivalents	\$ 298,925	\$ 209,869	\$ 89,056
Accounts Receivable	3,608,898	3,320,983	287,916
Allowance For Bad Debt	(623,701)	(623,499)	(202)
Pre-Paid Expenses	448,906	440,490	8,416
Due To / From	(5,112,695)	(5,007,895)	(104,800)
Total Assets	\$ (1,379,667)	\$ (1,660,053)	\$ 280,386
LIABILITIES			
Accounts Payable	\$ 342,129	\$ 255,533	\$ 86,596
Accrued Expenses	666,155	726,534	(60,378)
Deferred Revenues	-	-	-
Total Liabilities	\$ 1,008,284	\$ 982,067	\$ 26,218
FUND BALANCE			
Fund Balance	\$ (2,522,038)	\$ (2,522,038)	\$ -
Current Change	134,087	(120,081)	254,168
Total Fund Balance	\$ (2,387,951)	\$ (2,642,119)	\$ 254,168
TOTAL LIABILITIES & FUND BALANCE	\$ (1,379,667)	\$ (1,660,053)	\$ 280,386



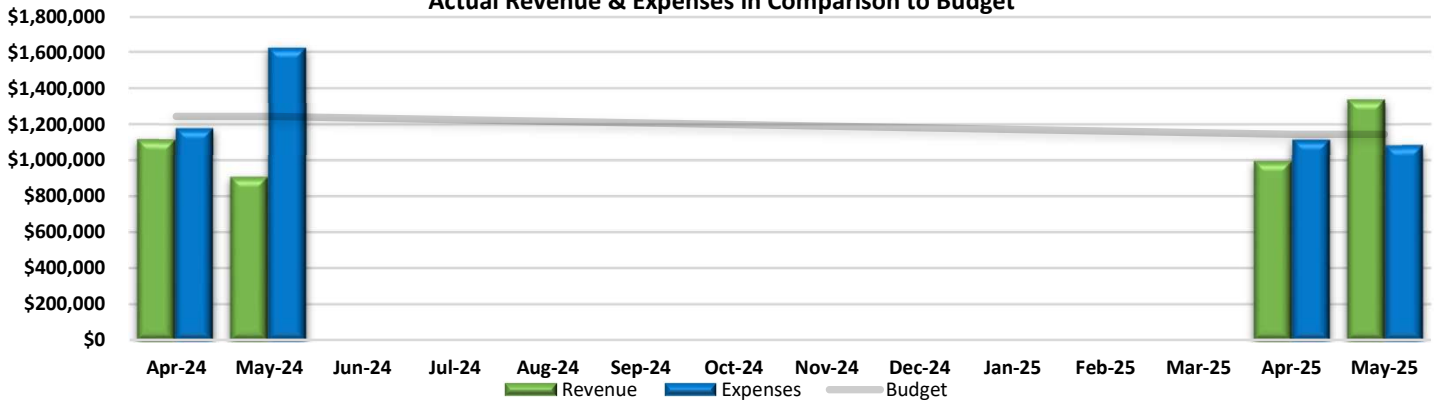
CHW - REVENUE & EXPENSES

as of May 31, 2025

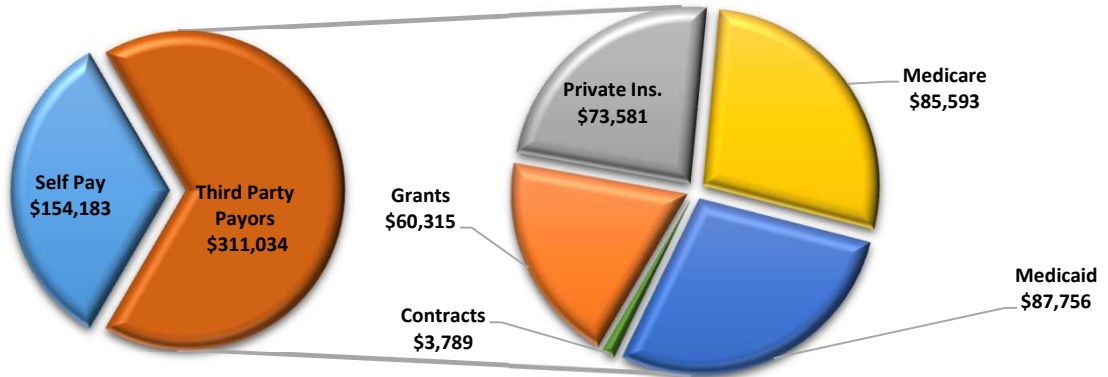
	MTD Actual May-25	DRAFT MTD Budget May-25	MTD Budget Variance	YTD Actual thru May-25	DRAFT YTD Budget thru May-25	YTD Budget Variance
REVENUE						
County Revenue	228,381	\$228,381	(\$0)	\$456,761	\$456,761	(\$0)
HHS Grant Revenue	286,881	269,783	17,097	487,105	539,567	(52,461)
Patient Revenue	769,275	593,453	175,822	1,331,871	936,906	394,965
Other Revenue	54,337	54,337	0	59,832	108,674	(48,842)
Total Revenue	\$ 1,338,873	\$ 1,145,954	\$ 192,919	\$ 2,335,570	\$ 2,041,908	\$ 293,662
EXPENSES						
Personnel	665,056	\$604,389	(\$60,667)	\$1,360,745	\$1,208,779	(\$151,966)
Contractual	197,838	208,333	10,496	337,507	416,667	79,160
Supplies	141,404	162,368	20,964	298,169	324,737	26,568
Travel	0	1,667	1,667	0	3,333	3,333
Equipment/Capital	0	0	0	2,015	0	(2,015)
Bad Debt Expense	202	44,197	43,995	48,430	88,393	39,963
Other	80,205	125,000	44,795	154,618	250,000	95,382
Total Expenses	\$ 1,084,705	\$ 1,145,954	\$ 61,249	\$ 2,201,483	\$ 2,291,908	\$ 90,425
CHANGE IN NET ASSETS	\$ 254,168	\$ 0	\$ 254,168	\$ 134,087	\$ (250,000)	\$ 384,087



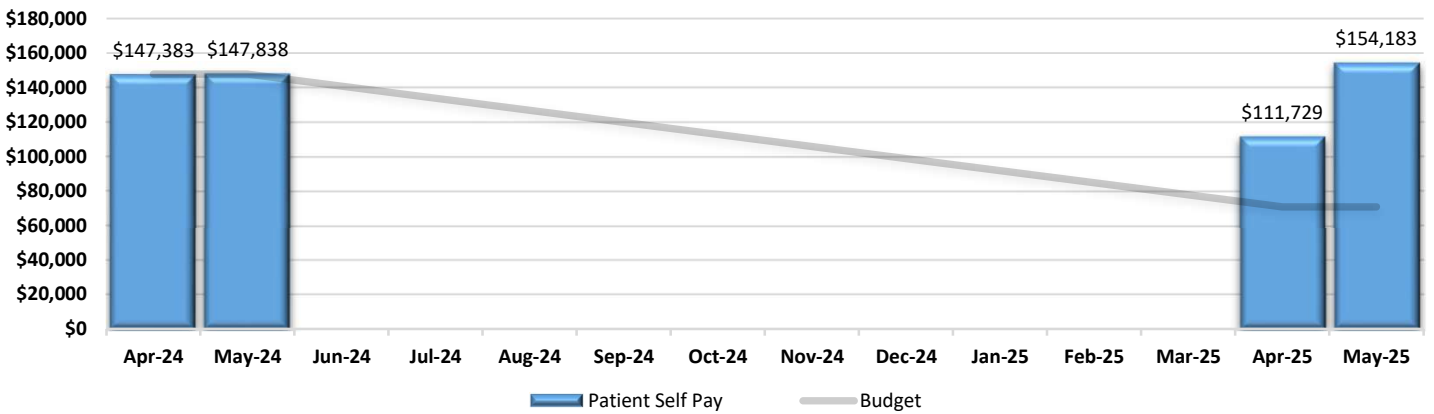
Actual Revenue & Expenses in Comparison to Budget



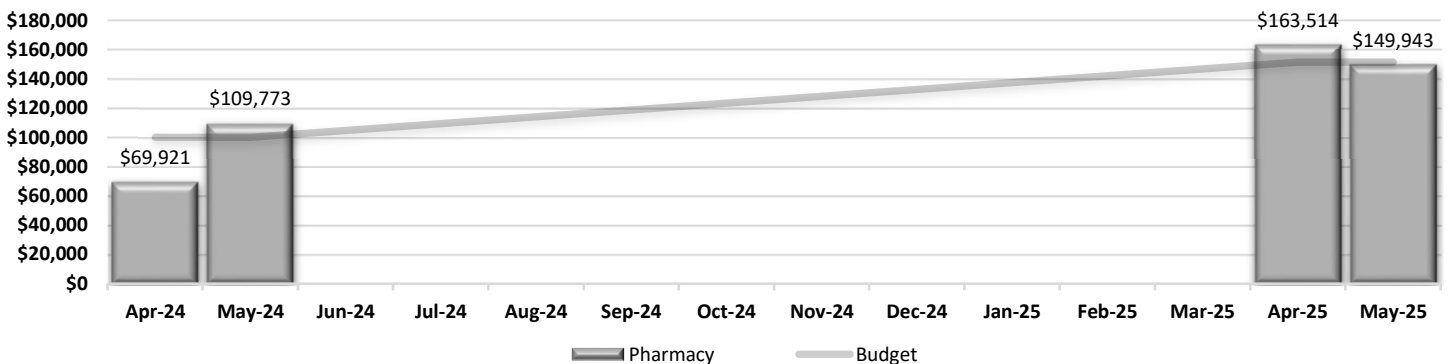
Current Period Patient Revenue with Third Party Payor Contributions Identified



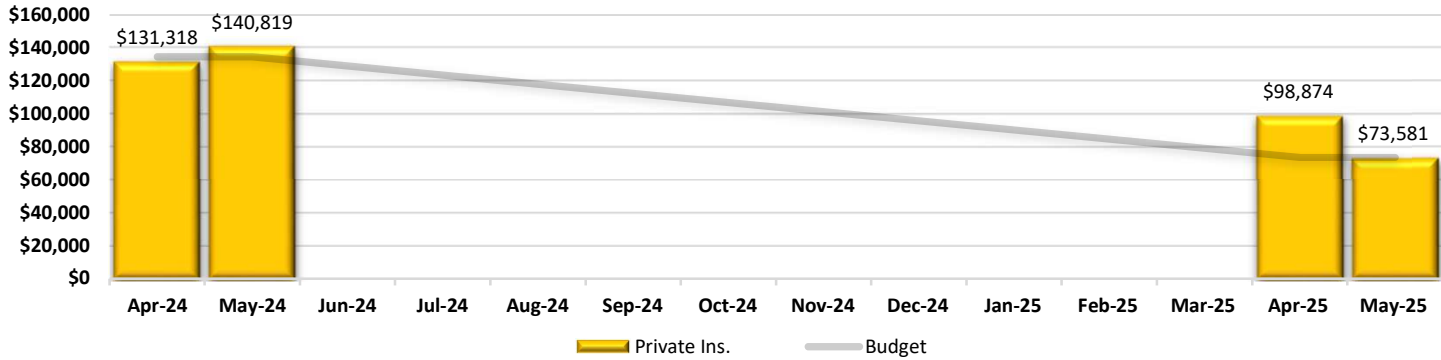
Patient Self Pay Revenue with Budget Line Comparison



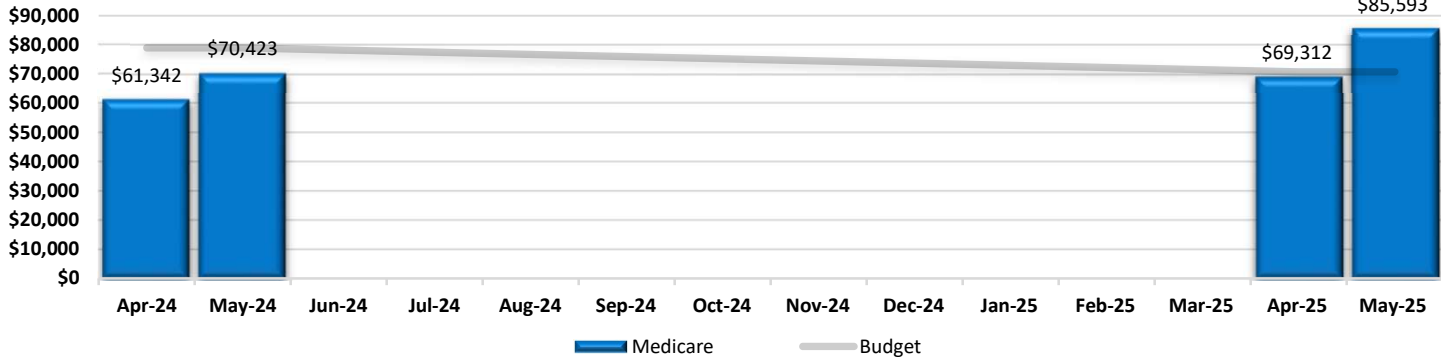
Pharmacy Revenue with Budget Line Comparison



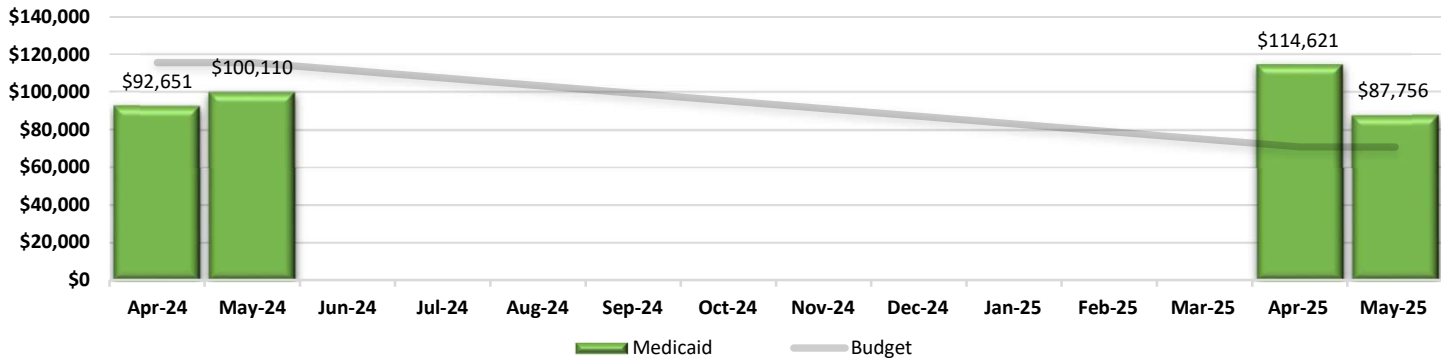
Private Insurance Revenue with Budget Line Comparison



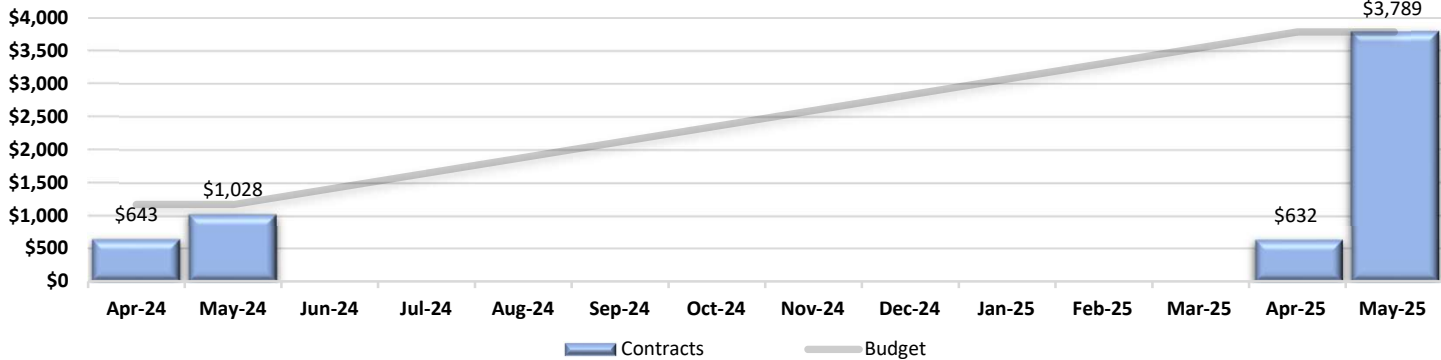
Medicare Revenue with Budget Line Comparison



Medicaid Revenue with Budget Line Comparison



Contract Revenue with Budget Line Comparison





COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

Governing Board

June 2025

Item #7

**Consider Approving the Revenue Cycle Management (RCM)
Company Submitted by CHW Chief Operating Officer**

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COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

Governing Board

June 2025

Item #8

**Consider for Approval Sergio Cruz, Consumer Representative to
Serve as Governing Board Chairperson**

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Executive Report

Presented by: Dr. Philip Keiser



Summary of Reductions Since October 1, 2024

**Employees
Reduced: 385 →
249 (↓136)**

**Personnel Costs
Reduced:
\$31,947,853.56 →
\$18,992,469.99**

**Total Savings:
\$12,955,383.57**

District Headcount & Personnel Cost Summary (FY25 to Present)

Organization	10/1/2024 (Start of FY25)	01/27/2025 (Post 1st RIF)	06/25/2025 (Current)
Public Health & ARC	144 Staff \$11,640,026.87	117 Staff \$9,211,359.91	98 Staff \$7,727,619.35
GAAA	91 Staff \$7,052,260.41	87 Staff \$6,867,225.24	74 Staff \$4,556,251.67
Coastal Health & Wellness	150 Staff \$13,255,566.28	99 Staff \$8,831,079.69	77 Staff \$6,708,598.97
Total District	385 Staff \$31,947,853.56	303 Staff \$24,909,664.84	249 Staff \$18,992,469.99

GCHD - Consolidated

Description	12/31/2024 (Actual)	01/31/2025 (Actual)	05/31/2025 (Actual)	07/31/2025 (Projection)	Total Variance (05/31 vs. 07/31)
Revenue	\$2,984,011.26	\$4,162,802.91	\$3,992,808.60	\$3,000,000.00	
Expenses					
Payroll Earnings	\$1,831,390.40	\$2,763,159.72	\$1,520,031.84	\$1,315,000.00	\$205,031.84
Payroll Taxes & Benefits	\$387,911.32	\$474,235.59	\$324,480.60	\$300,000.00	\$24,480.60
Operating Expenses	\$2,266,138.94	\$806,014.20	\$861,638.26	\$1,385,000.00	
	(\$1,501,429.40)	\$119,393.40	\$1,286,657.90	–	\$229,512.44

GCHD	
Accounting	3
Air&Water	2
ARC	2
Communications	2
Community Engagement	3
Compliance	1
Consumer Health	6
Data	1
EPI	5
Fleet and Facilities	2
HCC	1
HIV Prevention	2
HIV/STD	3
Human Resources	2
Immunization	1
IT	3
PHEP	2
Purchasing/Contracts	3
Vital	2

CHW	
Case Management	7
Dental Admin	2
Dental Assistants	7
Dental Providers	5
Health Information (HIM)	1
Lab & Xray	5
Medical Admin	9
Medical Providers	4
Nursing	14
Patient Services	12
Pharmacy	1
Revenue Cycle	7

GAAA	
GAAA Admin	3
GAAA Field	14

Governing Board June 2025 Meeting

Telehealth/Doxyme:	April visits	May visits
	194	238 (highest ever)
CHW Clinic Visits:	April visits	May visits
Kept:	2280	2063
No Shows:	783	764
No show rate:	25.6%	27%
Retinal scans	28	23
Total charges:	\$639,713.04	\$426,324.42

Clinic Updates:

We are still in the process of developing a comprehensive weight management clinic including a behavioral health aspect. We have started with a few patients already, working on the details

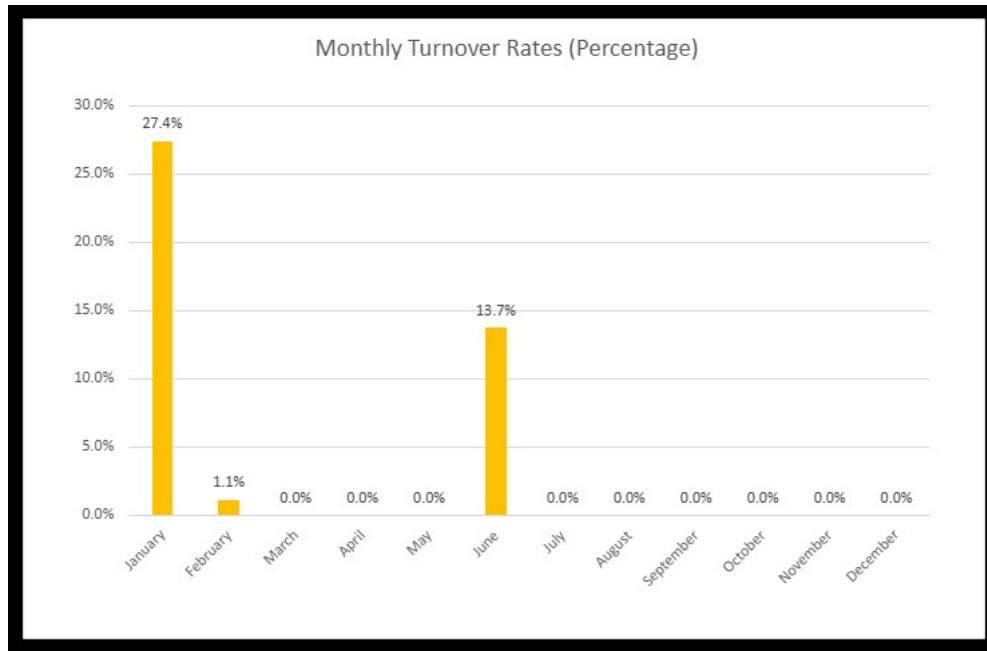
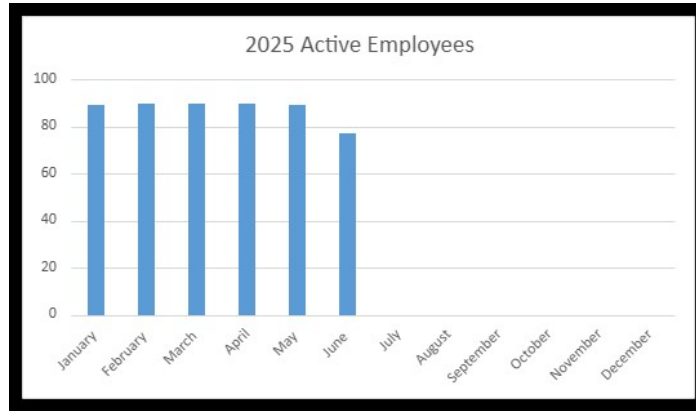
We continue to bolster our Home-Based Care program with the goal of being able to expand services, we have added two half day clinic days for our Home-Based Care Provider to evaluate patients

We continue to face challenges and are working as a TEAM to find solutions. We continue to focus on providing high level of care for our patients. We will not compromise when it comes to the quality of care

Human Resources – June 2025

	Active EE Count	Hired EE's for Month – June	Termed EE's for Month – June
CHW	77	0	12

Open Positions	
CHW	0



Human Resources – June 2025

Turnover Rate Calculation					
Month	Number of Separated Employees	Average Number of Employees	Monthly Turnover Rates (Percentage)	Quarterly Turnover Rates	Annual Turnover Rate
January	24	87.5	27.4%		
February	1	87.5	1.1%		
March	0	87.5	0.0%	28.6%	
April	0	87.5	0.0%		
May	0	87.5	0.0%		
June	12	87.5	13.7%	13.7%	
July	0	87.5	0.0%		
August	0	87.5	0.0%		
September	0	87.5	0.0%	0.0%	
October	0	87.5	0.0%		
November	0	87.5	0.0%		
December	0	87.5	0.0%	0.0%	42.3%

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COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

**Governing Board
June 2025
Item #10
Comments from Board Members**

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